
EXHIBIT 1

Washington Home Energy Savings Program – Measures, Incentives, and Qualifications

Per unit incentives for specific Energy Efficiency Measures (EEMs) are listed in the program incentive tables below. Current incentives can be found at <http://www.homeenergysavings.net/homeowner/incentives/in/washington?region=washington>.

Appliance Incentive Table

| Measure | Qualifications | Customer Incentive | Mid-Market Incentive |
|--------------------------------|---|--------------------|----------------------|
| Clothes Washers | IMEF \geq 2.75 | \$50 | \$0 |
| Hybrid Heat Pump Clothes Dryer | Northwest Energy Efficiency Alliance (NEEA) | \$150 | \$0 |
| Heat Pump Clothes Dryer | Northwest Energy Efficiency Alliance (NEEA) | \$300 | \$0 |

Notes for appliance incentives:

- Homes must have electric water heating and/or electric dryer heat for clothes washers to be eligible for incentives.
- See qualifying models on program website.
- Acronyms:
IMEF: Integrated Modified Energy Factor

Lighting Incentive Table

| Measure | Qualifications | Customer Incentive | Mid-Market Incentive |
|-----------------------------|---|--------------------|----------------------|
| CFL Bulbs (General Purpose) | ENERGY STAR qualified | \$0 | Up to \$1.50 |
| CFL Bulbs (Specialty) | ENERGY STAR qualified | \$0 | Up to \$3.00 |
| LED Bulbs (General Purpose) | ENERGY STAR qualified | \$0 | Up to \$5.00 |
| LED Bulbs (Specialty) | ENERGY STAR qualified | \$0 | Up to \$5.00 |
| CFL and LED Fixtures | ENERGY STAR qualified Torchiere and portable products are not qualified. | \$0 | Up to \$10.00 |

Notes for lighting incentive table:

- Mid-market incentives for CFL and LED bulbs apply to upstream, mail by request and direct install.
- Mail by request and direct install are offered on an initiative basis and may not be available for the entire year. See program website for availability information
- See product list on program website.
- Reduced price CFL, LED, or fixture offer may end early if entire allocation is sold.
- Acronyms:
 - CFL:** Compact Fluorescent Light
 - LED:** Light Emitting Diode

Electronics Incentive Table

| Measure | Qualifications | Incentive |
|-----------------------|--|------------------|
| Advanced Power Strips | Power strip must have infrared sensor, occupancy sensor, or load sensor and automatically shut off the plug loads when no motion or reduced load is detected for a period of time. | Up to \$60 |

Notes for electronics table:

- Incentives for advanced power strips apply to upstream, mail by request, direct install, and downstream. Only one incentive will be provided per advanced power strip.
- Mail by request and direct install are offered on an initiative basis and may not be available for the entire year. See program website for availability information.
- See product list on program website.
- Incentives for advance power strips vary by specification qualifications. See website for incentive details.

HVAC Incentive Table

| Measure | Qualifications | Customer Incentive | Mid-Market Incentive |
|---|--|--|---|
| Evaporative Coolers (Tier 1) | 2,000-3,499 CFM | \$50 | \$0 |
| Evaporative Coolers (Tier 2) | Minimum 3,500 CFM (must be the primary cooling source) | \$250 | \$0 |
| Central Air Conditioner with Best Practice Installation and Sizing | > 15 SEER | \$50 | \$75 |
| Heat Pump Performance Tested Comfort Systems, Commissioning Controls Sizing | Complete prescriptive checklist on the PTCS Air Source Heat Pump form found on the program website. Equipment must be installed by a program qualified contractor. | \$200 | \$200 |
| Duct Sealing and Insulation | R _{initial} < 2 R _{final} ≥ 8 Must add at least R-8 to ducts 80% of home served by electric heat or cooling | \$100 for electrically cooled homes \$600 for electrically heated homes | \$50 for electrically cooled homes \$200 for electrically heated homes |
| Duct Sealing (excludes manufactured homes) | Must have ducted electric heating system serving at least 80% of the home's floor area. Installation must be completed by a participating or qualified contractor. | \$300 for electrically heated homes | \$0 |
| Ductless Heat Pump | > 9.0 HSPF, single-head or multi-head unit | \$1,000 | \$300 |
| Heat Pump Upgrade with Best Practice Installation and Sizing | For upgrade of existing heat pump to new high efficiency heat pump. > 9.0 HSPF must include Best Practices Installation & Proper Sizing. | \$150 | \$100 |
| Heat Pump Conversion with Best Practice Installation and Sizing | For replacement of existing electric resistance heat or electric furnace with new high efficiency heat pump. > 9.0 HSPF must include Best Practices Installation & Proper Sizing. | \$1,250 | \$500 |
| Smart Thermostat | Wi-Fi enabled, programmable, online dashboard and/or mobile device app, occupancy sensor | \$50 | \$0 |

Notes for HVAC incentive table:

- See additional installation requirements on program website.
- Multifamily properties may be eligible for the duct sealing and duct insulation, duct sealing, and the ductless heat pump incentives.
- Occupancy sensing feature must be enabled for smart thermostats incentives.
- Homes must have a ducted electric heating system to be eligible of smart thermostat incentives.
- Customers may self-install smart thermostats. Contractor not required.
- Acronyms:

PTCS: Performance Tested Comfort Systems
CCS: Commissioning, Controls, & Sizing
SEER: Seasonal Energy Efficiency Ratio
HSPF: Heating Seasonal Performance Factor
CFM: Cubic Feet per Minute

Weatherization Incentive Table

| Measure | Qualifications | Customer Incentive | Mid-Market Incentive |
|------------------------------|--|--|-----------------------------|
| Insulation - Attic | $R_{\text{initial}} \leq 19$ $R_{\text{final}} \geq 49$ | \$0.10/sf. for electrically cooled home \$0.35/sf. for electrically heated home | \$0/sf. |
| Insulation – Floor (to R-21) | $R_{\text{initial}} \leq 11$ $R_{\text{final}} \geq 21$ Home’s primary heat source must be electric | \$0.20/sf. | \$0/sf |
| Insulation – Floor (to R-30) | $R_{\text{initial}} \leq 11$ $R_{\text{final}} \geq 30$ Home’s primary heat source must be electric | \$0.30/sf. | \$0/sf. |
| Insulation - Wall | $R_{\text{initial}} \leq 4$ $R_{\text{final}} \geq 11$ or fill cavity Home’s primary heat source must be electric | \$0.40/sf. | \$0/sf. |
| Air Sealing | Air seal entire home per program requirements | \$0.15/sf | \$0/sf |
| Windows | U-factor of 0.22 or lower. | \$1.50/sf. for electrically heated home | \$0/sf. |
| Whole-Home Upgrade Package | Install all of the following per Program requirements: <ul style="list-style-type: none"> • Heat Pump or Ductless Heat Pump • Whole-Home Attic Insulation • Duct Sealing & Insulation if main heat or cooling source is ducted • Air Sealing | \$1,000 bonus | \$0 |

Notes for weatherization incentive table:

- See additional installation requirements on program website.
- Windows and Attic Insulation - homes must have electric heating, ducted unitary air conditioning, and/or a heat pump serving at least 80% of conditioned floor area in order to qualify.
- Multifamily properties may be eligible for attic insulation, wall insulation, or windows incentives.
- Acronyms:
 - R-Value:** Thermal resistance of a material
 - U-Factor:** Inverse of R-value used to measure the amount of heat transmitting through a square foot of material

New Homes Incentive Table

| Measure | Qualifications | Customer/ Builder Incentive | Mid-Market Incentive |
|--|--|--|---------------------------------|
| Whole Home Performance Path | Incentives available for new electrically heated homes that exceed the prevailing code by a minimum of 15%. The home's performance must be modeled and verified by independent third-parties and the models must be provided to the program for final savings and incentive calculations. See program website for additional details. | \$1,500 | \$0 |
| Heat Pump Water Heater | Northern Climate Specification Qualified | Up to \$800 | \$0 |
| Central Air Conditioner with Best Practices Install and Sizing | > 15 SEER | \$100 | \$0 |
| Heat Pump | > 9.0 HSPF | \$250 | \$0 |
| Windows | Install windows with a U-Factor < 0.22 Home must have electric heat pump. | \$1.00/sf. | \$0 |
| Ductless Heat Pump | > 9.0 HSPF, single-head or multi-head unit | \$1,300 | \$0 |

Notes for New Homes incentive table:

- See additional installation requirements on program website.
- For heat pump water heaters, incentives vary by tier qualification, see website for incentive tiers.
- For heat pump water heaters, see program website for qualified products list.
- Customers with both electric heat and electric cooling are eligible for the incentives for electrically heated homes only.
- New homes receiving whole home performance path incentives are not eligible for any other incentives in the new homes table.
- Acronyms:
 - SEER:** Seasonal Energy Efficiency Ratio
 - HSPF:** Heating Seasonal Performance Factor
 - U-Factor:** Inverse of R-value used to measure the amount of heat transmitting through a square foot of material

Water Heating Incentive Table

| Measure | Qualifications | Customer Incentive | Mid-Market Incentive |
|------------------------|--|--|----------------------|
| Heat Pump Water Heater | Northern Climate Specification qualified | Up to \$600 | \$200 |
| Low-Flow Showerheads | Flow rate < 2.00 GPM | Direct Install/Mail by Request: Up to \$15 Retail: Up to \$4 | |
| Low-Flow Aerators | Flow rate < 1.50 GPM | Direct Install/Mail by Request: Up to \$5 Retail: Up to \$1 | |

Notes for water heating table:

- For heat pump water heaters, see program website for qualified products list
- For heat pump water heaters, incentives vary by tier qualification. See website for incentive tiers
- Mail by request and direct install are offered on an initiative basis and may not be available for the entire year. See program website for availability information.
- Mid-market incentives for low-flow showerheads and low-flow aerators apply to mail by request and direct install.
- Acronyms:
GPM: Gallons per minute

Manufactured Homes Incentive Table

| Measure | Qualifications | Customer Incentive | Mid-Market Incentive |
|-------------------------------|---|-------------------------------------|-----------------------------|
| Duct Sealing (customer) | Must have ducted electric heating system serving at least 80% of the home's floor area. Installation must be completed by a participating or qualified contractor. | \$300 for electrically heated homes | \$0 |
| Duct Sealing (direct install) | Must have ducted electric heating system serving at least 80% of the home's floor area. Service is provided by one or more contractors who will perform the work at no cost to the customer on a firm fixed price basis not exceeding the incentive and meet additional program requirements including completing additional trainings. | \$0 | Up to \$500 |
| Ductless Heat Pumps | ≥ 9.0 HSPF | \$1000 | \$300 |
| Heat Pump Upgrade | ≥ 9.0 HSPF/14 SEER | \$150 | \$100 |
| Heat Pump Conversion | ≥ 9.0 HSPF/14 SEER | \$1,250 | \$500 |
| Air Sealing | Air seal entire home per program requirements | \$0.30/sf | \$0/sf |
| New High Performance | Home must receive High Performance certification through NEEM. | \$2,000 | |
| New ENERGY STAR | Home must receive ENERGY STAR certification. | \$1,000 | |
| New Homes, Eco-rated Homes | Home must receive Eco-rated certification through NEEM. | \$1,250 | |

Notes for manufactured homes table:

- Manufactured homes are eligible for only one duct sealing incentive. The direct install offer may not be combined with the customer offer.
- Duct sealing direct install will be offered on an initiative basis and may not be available for the entire year. See program website for availability information.
- Incentives for manufactured homes may be paid to customer, dealer/retailer, or manufacturer and the available incentive per home and may be split between customer, dealer/retailer, and/or manufacturer. The sum of incentive payments per home will not exceed the amounts listed in the table. The end use customer portion of the incentive will be clearly displayed on the program web site with applicable dates. The end use customer portion of the incentive may be changed.
- See additional installation requirements on program website.
- Contractors providing the direct install duct sealing services will be reimbursed for actual job costs which may include surcharge for mileage, duct testing, and other job expenses, the total of which may not exceed the incentive. No additional costs will be billed to the customer.

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- Acronyms:
NEEM: Northwest Energy Efficient Manufactured Homes
IECC: International Energy Conservation Code