

Multi-family Incentives

Attic Insulation

Electrically Heated Home Customer Incentive: \$0.35/sq. ft.

Qualifications:

- Existing insulation: R-19 or less
- Final insulation: R-38 or greater

Wall Insulation

Electrically Heated Home Customer Incentive: \$0.75/sq. ft.

Qualifications:

- Existing insulation: No existing wall insulation
- Final insulation: R-13 or greater or fill wall cavity
- Basements do not qualify
- Interior walls, such as walls between rooms, do not qualify
- Insulation along rim joists does not qualify

Ensure the home qualifies:

- Work must be completed by a Program-Eligible Trade Ally or self-installed by the property owner or landlord
- Must be a multifamily structure
- Electric heating system must serve at least 80% of the home's conditioned living space
- Work must be installed according to the Technical Specification Manual
- Electrically cooled homes do not qualify for insulation incentives
- For each area of the home, limit one incentive per insulation type, for the lifetime of the home
- Insulation must be installed between unconditioned and conditioned living spaces

Application:

- **Multifamily One Pager**- completed and signed
- **Multifamily Spreadsheet**

Itemized receipt or invoice:

- Date of purchase
- Date work initiated
- Date work completed
- Square footage of area(s) insulated
- Pre-existing R-value
- Added R-value

Additional Documents:

- W-9 for businesses receiving an incentive
 - Third party addendum for landlords property owners who are not listed on the utility account and who are applying for incentives
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Existing Single Family Homes Incentives

Central Air Conditioner

Customer Incentive: \$100

Qualifications:

- Work must be completed by a Program-Eligible Trade Ally
- Minimum 15 SEER as determined by AHRI Standard 210/240
- New, air source-split equipment with a matched condensing unit and evaporator coil or packaged unitary air conditioner
- AHRI Standard Rating Cooling Capacity of 65,000 BTU/hr (5.4 tons) or less
- Homes 3,500 square feet or less may qualify for one unit, while homes greater than 3,500 square feet may qualify for two units. Homes greater than 3,500 square feet requiring more than two units may apply for additional incentives (additional documentation required, contact program for more information).
- Work must be installed according to the Technical Specification Manual

Application:

- **Central Air Conditioner Application**– completed and signed

Itemized receipt or invoice:

- Product and/or service description and costs
- Model number
- Date of purchase
- Date work initiated
- Date work completed

Additional Documents:

- **AHRI Certificate**
 - W-9 for businesses receiving an incentive
 - Third party addendum for property owners who are not listed on the utility account and who are applying for incentives
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Existing Single Family Homes Incentives Continued

Duct Sealing (Stand Alone)

Electrically Heated Home Customer Incentive: \$200

Qualifications:

- Work must be complete by a Program-Qualified Trade Ally
- All physically accessible ducts located in unconditioned living space must be sealed
- Duct sealing must reduce leakage by 50% or more with a 100 CFM minimum reduction
- Work must be installed according to the Technical Specification Manual

Ensure the home qualifies:

- Must be an existing home, not new construction
- Must have a minimum of 10 linear feet of exposed ductwork located in unconditioned living space
- An electric heating system must serve at least 80% of the home's conditioned living space
- Cannot be claimed if also converting or upgrading heat pump or central air conditioner

Application:

- **Duct Sealing & Duct Insulation Application** - completed and signed

Itemized receipt or invoice:

- Product and/or service description and costs
- Date of purchase
- Date work initiated
- Date work completed

Additional Documents:

- W-9 for businesses receiving an incentive
 - Third party addendum for property owners who are not listed on the utility account and who are applying for incentives
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Existing Single Family Homes Incentives Continued

Duct Sealing and Duct Insulation

Electrically Heated Home Customer Incentive: \$500

Electrically Heated Home Trade Ally Incentive: \$100

**When applying for Duct Sealing & Duct Insulation, separate trade allies may perform the two services. The duct sealing trade ally listed in section 2 of the application will receive the trade ally incentive*

Qualifications:

- Work must be completed by a Program-Qualified Trade Ally
- Pre-existing duct insulation levels must be less than or equal to R-2 or replace all existing insulation
- Duct work must be insulated to R-8 or greater
- All physically accessible ducts located in unconditioned living space must be sealed and insulated
- Cannot be claimed if also converting or upgrading heat pump or central air conditioner
- Duct sealing must reduce leakage by 50% or more with a 100 CFM minimum reduction
- Duct sealing and duct insulation must be performed in the same project, with insulation installed after the ducts are sealed
- Work must be installed according to the Technical Specification Manual
- Services must result in final duct insulation of R-8 or greater

***CAZ tests required for properties with non-sealed combustible heating and/or water heating appliances*

Ensure the home qualifies:

- Must be an existing home, not new construction
- Must have a minimum of 10 linear feet of exposed ductwork located in unconditioned living space
- An electric heating system must serve at least 80% of the home's conditioned living space

Application:

- **Duct Sealing & Duct Insulation** - completed and signed

Itemized receipt or invoice:

- Product and/or service description and costs
- Date of purchase
- Date work initiated
- Date work completed

Additional Documents:

- W-9 for businesses receiving an incentive
 - Third party addendum for property owners who are not listed on the utility account and who are applying for incentives
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Multifamily Incentives

Duct Sealing and Duct Insulation

Electrically Heated Home Customer Incentive: \$500

Electrically Heated Home Trade Ally Incentive: \$100

**When applying for Duct Sealing & Duct Insulation, separate trade allies may perform the two services. The duct sealing trade ally listed in section 2 of the application will receive the trade ally incentive*

Qualifications:

- Work must be completed by a Program-Qualified Trade Ally
 - Pre-existing duct insulation levels must be less than or equal to R-2 or replace all existing insulation
 - Duct work must be insulated to R-8 or greater
 - All physically accessible ducts located in unconditioned living space must be sealed and insulated
 - Cannot be claimed if also converting or upgrading heat pump or central air conditioner
 - Duct sealing must reduce leakage by 50% or more with a 100 CFM minimum reduction
 - Duct sealing and duct insulation must be performed in the same project, with insulation installed after the ducts are sealed
 - Work must be installed according to the Technical Specification Manual
 - Services must result in final duct insulation of R-8 or greater
- **CAZ tests required for properties with non-sealed combustible heating and/or water heating appliances*

Ensure the home qualifies:

- Must be multifamily property
- Must have a minimum of 10 linear feet of exposed ductwork located in unconditioned living space
- An electric heating system must serve at least 80% of the home's conditioned living space

Application:

- **Multifamily One Pager**- completed and signed
- **Multifamily Spreadsheet** – completed and signed

Itemized receipt or invoice:

- Product and/or service description and costs
- Date of purchase
- Date work initiated
- Date work completed

Additional Documents:

- W-9 for businesses receiving an incentive
- Third party addendum for property owners who are not listed on the utility account and who are applying for incentives

Existing Single Family Homes Incentives Continued

Ductless Heat Pump

Single-Head Unit Customer Incentive: \$1,000

Single-Head Unit Trade Ally Incentive: \$300

Multi-Head Unit Customer Incentive: \$1,500

Multi-Head Unit Trade Ally Incentive: \$30

Qualifications:

- Work must be completed by a Program-Eligible Trade Ally
- Minimum 9 HSPF and 16 SEER
- Equipment must be a new AHRI rated ductless (mini-split) system listed in the AHRI Certified Directory: ahridirectory.org.
- Work must be installed according to the Technical Specification Manual
- Must employ an inverter driven outdoor compressor unit and a variable speed fan for indoor blower and be fully ductless
- One incentive per compressor unit

Ensure the home qualifies:

- Must be existing home, not new construction
- Previous primary heat source must have been a permanently installed electric resistance heating system (e.g. electric baseboard, electric furnace, electric ceiling/wall heat) serving at least 80% of the home's conditioned living space
- Gas, oil, wood heating, pellet stoves, and propane systems conversions do not qualify
- Incentive is not offered to customers replacing an existing ducted heat pump
- Homes 3,500 square feet or less may qualify for one unit, while homes greater than 3,500 square feet may qualify for two units. Homes greater than 3,500 square feet requiring more than two units may apply for additional incentives (additional documentation required, contact program for more information).

Application:

- **Heat Pump** - completed and signed

Itemized receipt or invoice:

- Product and/or service description and costs
- Model numbers: indoor and outdoor
- Date of purchase
- Date work initiated
- Date work completed

Additional Documents:

- **AHRI certificate**
 - W-9 for businesses receiving an incentive
 - Third party addendum for property owners who are not listed on the utility account and who are applying for incentives
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New Homes Incentives Continued

Ductless Heat Pump

Incentive: \$1,300

Qualifications:

- Work must be completed by a Program-Eligible Trade Ally
- Must be new construction
- Minimum 19 HSPF, 16 SEER
- Work must be installed according to the Technical Specification Manual
- Ductless Heat Pump must listed on the AHRI Certified Directory
- Ductless Heat Pump must be a new AHRI rated ductless (mini-split) system
- Must employ an inverter driven outdoor compressor unit and a variable speed fan for indoor blower and be fully ductless
- Homes 3,500 square feet or less may qualify for one unit, while homes greater than 3,500 square feet may qualify for two units. Homes greater than 3,500 square feet requiring more than two units may apply for additional incentives (additional documentation required, contact program for more information).

Application:

- **New Homes Application** – completed and signed

Itemized receipt or invoice:

- Product and/or service description and costs
- Model number
- Date of purchase
- Date work initiated
- Date work completed

Additional Documents:

- **AHRI Certificate**
 - W-9 for businesses receiving an incentive
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Existing Single Family Homes Incentives Continued

Heat Pump Conversion

Tier 1 Customer Incentive: \$1,000

Tier 2 Customer Incentive: \$1,000

Tier 1 Trade Ally Incentive: \$50

Tier 2 Trade Ally Incentive: \$550

Qualifications:

- Work must be completed by a Program-Eligible Trade Ally
- Tier 1: Minimum 9.0 HSPF and 15 SEER
- Tier 2: Minimum 9.5 HSPF and 16 SEER
- Equipment must be a new, air-source split or packaged unitary heat pump with an AHRI Standard Rating Cooling Capacity of 65,000 BTU/hr (5.4 tons) or less
- New heat pump must be the current primary heat source and must service at least 80% of the home's conditioned living space
- Work must be installed according to the Technical Specification Manual

Ensure the home qualifies:

- Must be existing home, not new construction
- Previous primary heat source must have been a permanently installed electric furnace serving at least 80% of the home's conditioned area
- Gas, oil, wood heating, pellet stoves, and propane system conversions do not qualify
- Incentive is not offered to customers replacing an existing ducted heat pump
- Homes 3,500 square feet or less may qualify for one unit, while homes greater than 3,500 square feet may qualify for two units. Homes greater than 3,500 square feet requiring more than two units may apply for additional incentives (additional documentation required, contact program for more information).

Application:

- **Heat Pump Application-** completed and signed

Itemized receipt or invoice:

- Product and/or service description and costs
- Model numbers: indoor and outdoor
- Date of purchase
- Date work initiated
- Date work completed

Additional Documents:

- **AHRI certificate**
 - W-9 for businesses receiving an incentive
 - Third party addendum for property owners who are not listed on the utility account and who are applying for incentives
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Existing Single Family Homes Incentives Continued

Heat Pump Upgrade

Tier 1 Customer Incentive: \$100

Tier 1 Trade Ally Incentive: \$50

Tier 2 Customer Incentive: \$100

Tier 2 Trade Ally Incentive: \$150

Qualifications:

- Work must be completed by a Program-Eligible Trade Ally
- Tier 1: Minimum 9.0 HSPF, 15 SEER
- Tier 2: Minimum 9.5 HSPF, 16 SEER
- Equipment must be a new, air-source split or packaged unitary heat pump with an AHRI Standard Rating Cooling Capacity of 65,000 BTU/hr (5.4 tons) or less
- New heat pump must be the current primary heat source and must service at least 80% of the home's conditioned living space
- Equipment must be listed on the AHRI Certified Directory
- Work must be installed according to the Technical Specification Manual

Ensure the home qualifies:

- Must be existing home, not new construction
- Previous primary heat source must have been a ducted heat pump that served at least 80% of the home's conditioned area
- Gas, oil, wood heating, pellet stoves, and propane systems conversions do not qualify
- Homes 3,500 square feet or less may qualify for one unit, while homes greater than 3,500 square feet may qualify for two units. Homes greater than 3,500 square feet requiring more than two units may apply for additional incentives (additional documentation required, contact program for more information).

Application:

- **Heat Pump Application** - completed and signed

Itemized receipt or invoice:

- Product and/or service description and costs
- Model numbers: indoor and outdoor
- Date of purchase
- Date work initiated
- Date work completed

Additional Documents:

- **AHRI certificate**
- W-9 for businesses receiving an incentive
- Third party addendum for property owners who are not listed on the utility account and who are applying for incentives

Existing Single Family Homes Incentives Continued

Whole Home Upgrade Package

Customer Incentive: \$1,000 bonus per home

Qualifications:

- Must be an existing home, not new construction
- Work must be completed by a Program-Eligible Trade Ally as outlined in each measure's qualifications/requirements
- Work must be completed within a 6 month timeframe
- Package Options:
 1. Ductless heat pump, whole home attic insulation, whole home wall insulation, and air sealing
 2. Heat pump conversion, whole home attic insulation, whole home wall insulation, and air sealing
 3. Heat pump upgrade, whole home attic insulation, whole home wall insulation, and air sealing

Application:

The following applications must be completed and signed:

- **Insulation Application**
 - **Heat Pump Application**
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Existing Single Family Homes Incentives

Heat Pump Water Heater

Customer Incentive: \$600

Trade Ally Incentive: \$200

Qualifications:

- Work must be completed by a Program-Eligible Trade Ally or self-installed by homeowner
- Product must meet the Northern Climate Specifications found at neea.org/northernclimatespec
- Previous product must be an electric water heater
- Replacing heat pump water heater does not qualify
- Work must be installed according to the Technical Specification Manual

Ensure the home qualifies:

- Must be an existing home, not new construction

Application:

- **Heat Pump Water Heater Application** - completed and signed

Itemized receipt or invoice:

- Model number
- Product and installation costs
- Date of purchase
- Date work initiated
- Date work completed

Additional Documents:

- W-9 for businesses receiving an incentive
 - Third party addendum for property owners who are not listed on the utility account and who are applying for incentives
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Glossary

Home's Primary System		
	Heating	Cooling
Electrically Heated System	Electric	Electric or Non-Electric
Electrically Cooled System	Non-Electric	Electric

Electric Heating Permanently installed, ducted system consisting of an electric furnace, heat pump or electric zonal heating system (baseboard or ceiling/wall heaters) serving as the home's current primary heat source (space heaters do not qualify)

Duct Sealing (Stand Alone) and Duct Sealing and Duct Insulation Specific:

Permanently installed, ducted system consisting of an electric furnace or heat pump serving as the home's current primary heat source

Electric Cooling Permanently installed, electric heat pump or ducted electric central air conditioner serving as the home's current primary cooling source. Room air conditioners and evaporative cooler do not qualify

Non-Electric Heating Heating system with gas, oil, wood, pellet stoves, and propane serving as the home's current primary heat source

Finished or Conditioned Living Space Living space that has a permanently installed heating or cooling system

Unconditioned Living Space Spaces that exist outside of the home's thermal boundary (e.g. garages, crawlspaces, the exterior of the home, or potentially the basement)

ACCA Air Conditioning Contractors of America

AFUE Annual Fuel Utilization Efficiency

AHRI Air Conditioning, Heating and Refrigeration Institute

CAC Central Air Conditioner

CAZ Combustion Appliance Zone Testing

CFM Cubic Feet per Minute

ECM	Electronically Commutated Motor
EER	Energy Efficiency Ratio
HES	Home Energy Savings
HSPF	Heating Seasonal Performance Factor
HVAC	Heating, Ventilation, and Air Conditioning
Pa	Pascal
RMP	Rocky Mountain Power
SEER	Seasonal Energy Efficiency Ratio
TXV	Thermal Expansion Valve
QPL	Qualified Products List
WCI	Water Column Inches